



Financial Results Reference Materials

Nine Months Ended December 31, 2024

January 31, 2025

Our Message

Lighting up
the future together.



(1) Financial Results for the Nine Months Ended December 31, 2024

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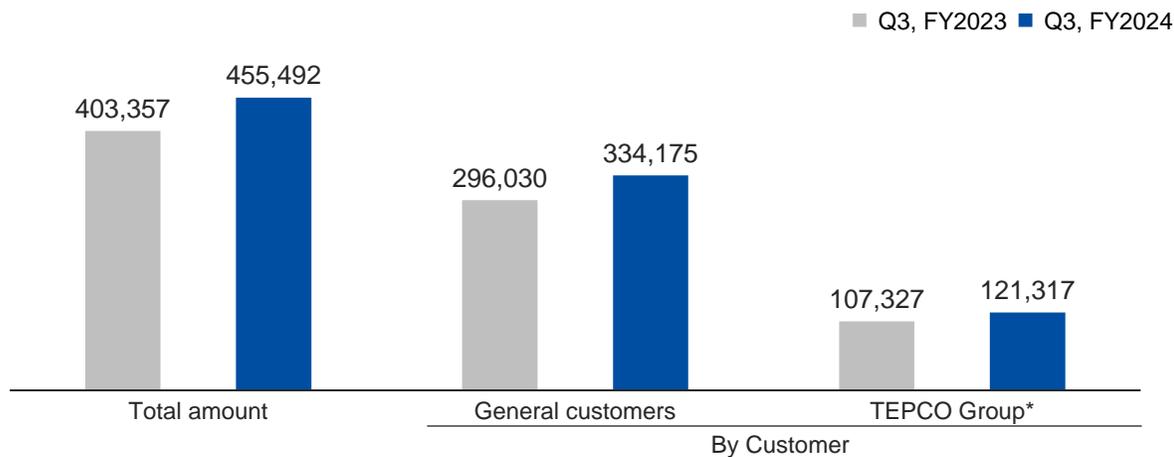
(1) Financial Results for the Nine Months Ended December 31, 2024

(1) Consolidated P/L

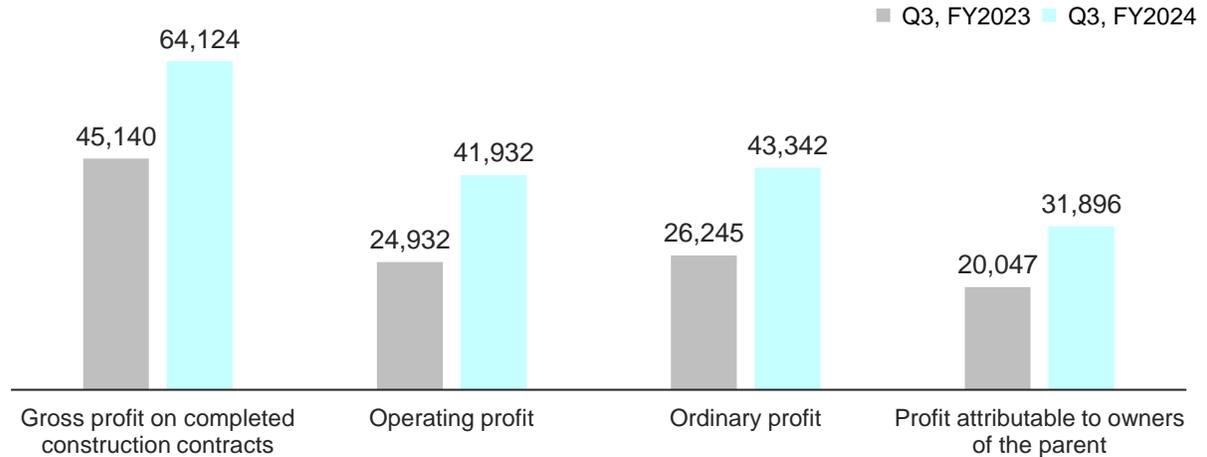
	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Net sales of completed construction contracts	403,357	100.0%	455,492	100.0%	52,134	112.9%
(By customer)						
General customers	296,030	73.4%	334,175	73.4%	38,144	112.9%
TEPCO Group*	107,327	26.6%	121,317	26.6%	13,990	113.0%
Gross profit on completed construction contracts	45,140	11.2%	64,124	14.1%	18,984	142.1%
Selling, general and administrative expenses	20,207	5.0%	22,192	4.9%	1,984	109.8%
Operating profit	24,932	6.2%	41,932	9.2%	16,999	168.2%
Ordinary profit	26,245	6.5%	43,342	9.5%	17,096	165.1%
Profit attributable to owners of the parent	20,047	5.0%	31,896	7.0%	11,849	159.1%

*TEPCO Group: Tokyo Electric Power Company Holdings, Inc., TEPCO Fuel & Power, Inc., TEPCO Power Grid, Inc., TEPCO Energy Partner, Inc., TEPCO Renewable Power, Inc.

Net Sales of Completed Construction Contracts

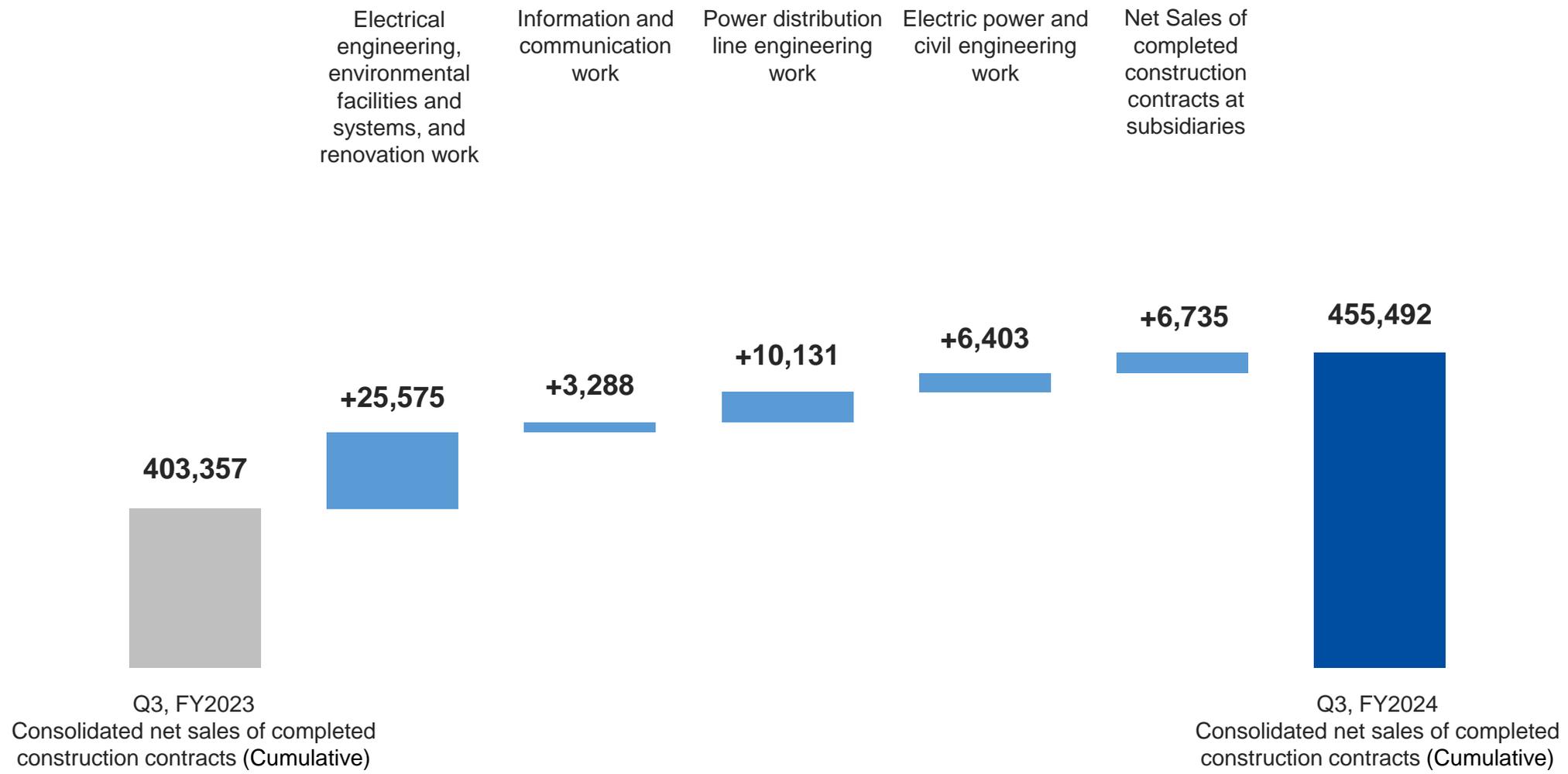


Profit



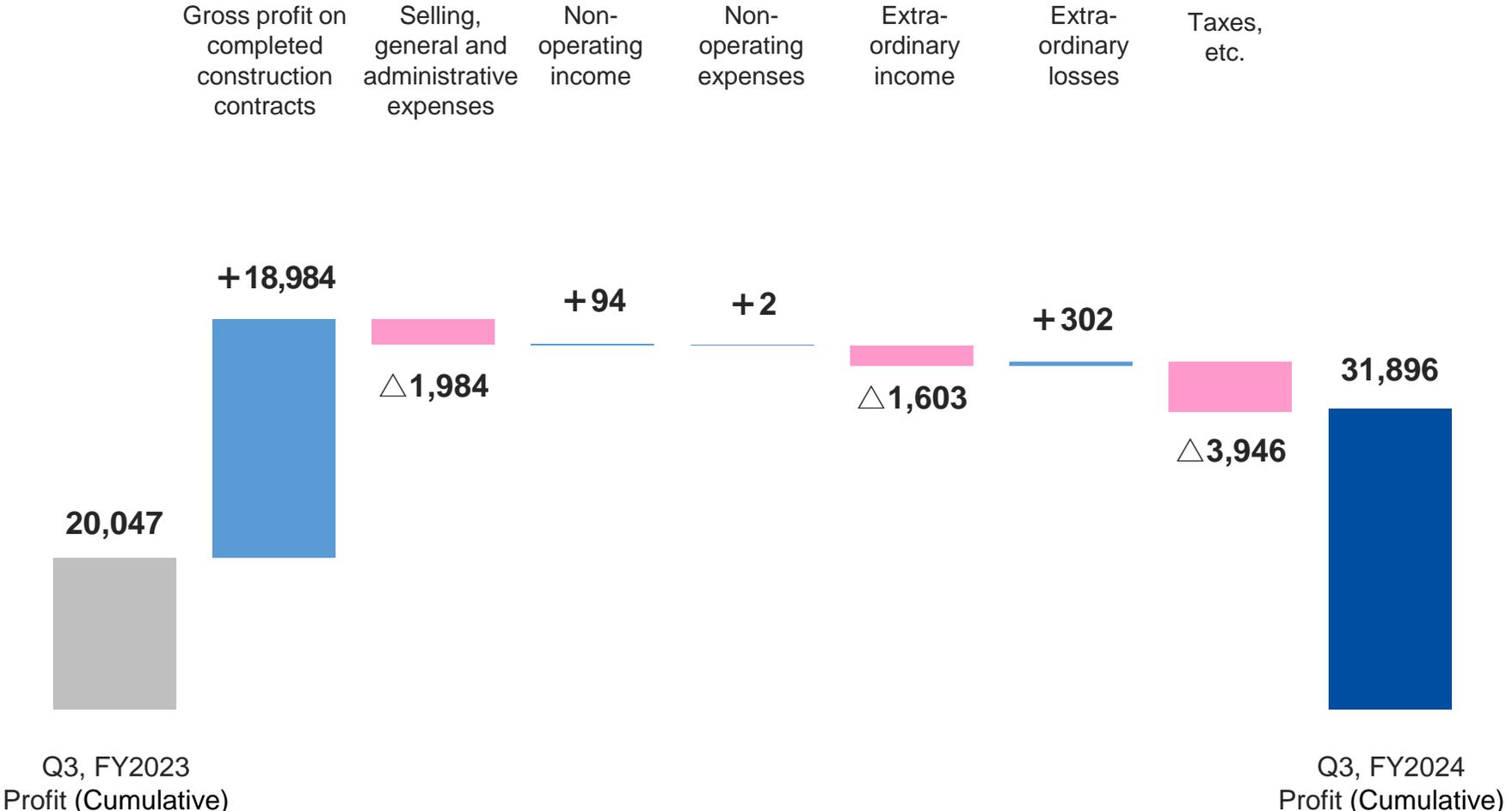
(1) Factors for year-on-year changes in net sales of completed construction contracts (consolidated)

Factors for Changes in Consolidated Net Sales of Completed Construction Contracts



(1) Factors for year-on-year changes in profit (consolidated)

Factors for Changes in Profit Attributable to Owners of Parent



(1) Financial position (consolidated/non-consolidated)

Consolidated	End of FY2023	Q3, FY2024 (Cumulative)	Change
	Amount	Amount	
Total assets	567,275	560,480	(6,795)
Total liabilities	221,475	196,487	(24,988)
Total net assets	345,800	363,993	18,192
Equity	333,942	351,694	17,751
Equity ratio	58.9%	62.7%	—

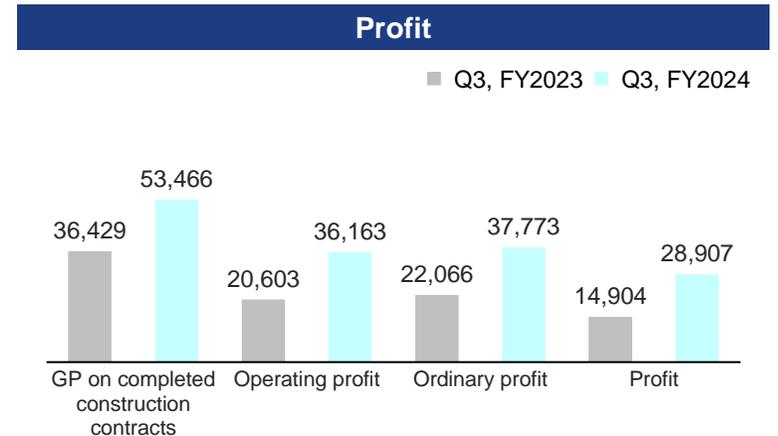
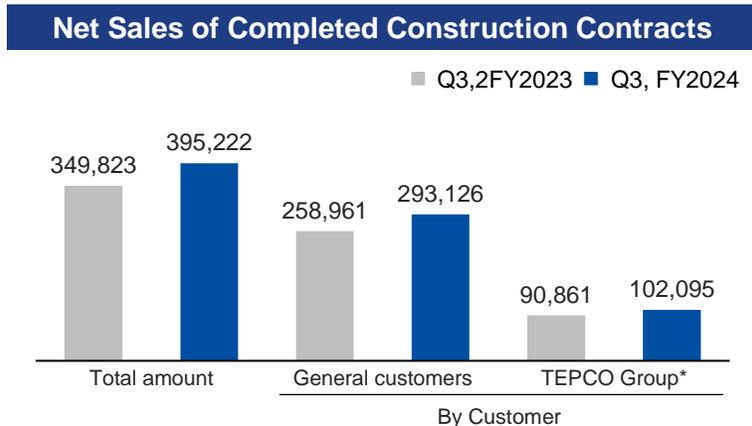
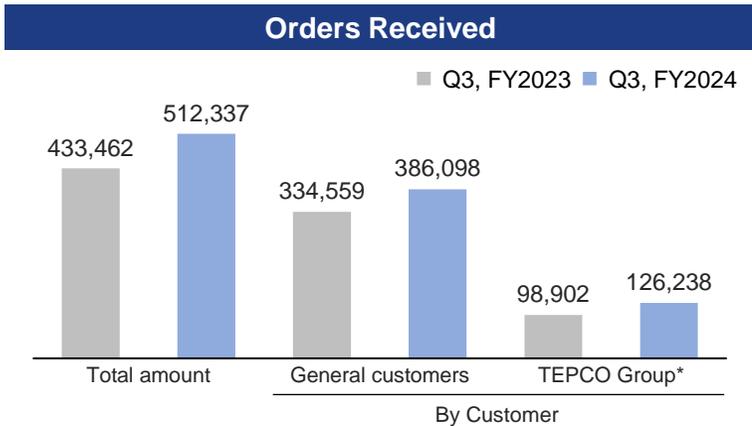
Non-Consolidated	End of FY2023	Q3, FY2024 (Cumulative)	Change
	Amount	Amount	
Total assets	495,973	490,347	(5,625)
Total liabilities	204,131	183,636	(20,495)
Total net assets	291,841	306,711	14,869
Equity ratio	58.8%	62.5%	—

(1) Non-consolidated P/L

(Millions of yen)

	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Orders received	433,462	100.0%	512,337	100.0%	78,875	118.2%
(By customer)						
General customers	334,559	77.2%	386,098	75.4%	51,538	115.4%
TEPCO Group*	98,902	22.8%	126,238	24.6%	27,336	127.6%
Net sales of completed construction contracts	349,823	100.0%	395,222	100.0%	45,399	113.0%
(By customer)						
General customers	258,961	74.0%	293,126	74.2%	34,165	113.2%
TEPCO Group*	90,861	26.0%	102,095	25.8%	11,234	112.4%
Gross profit on completed construction contracts	36,429	10.4%	53,466	13.5%	17,036	146.8%
Selling, general and administrative expenses	15,826	4.5%	17,303	4.4%	1,476	109.3%
Operating profit	20,603	5.9%	36,163	9.2%	15,559	175.5%
Ordinary profit	22,066	6.3%	37,773	9.6%	15,706	171.2%
Profit	14,904	4.3%	28,907	7.3%	14,003	194.0%
Earnings per share	72.93 yen		141.44 yen			

*TEPCO Group: Tokyo Electric Power Company Holdings, Inc., TEPCO Fuel & Power, Inc., TEPCO Power Grid, Inc., TEPCO Energy Partner, Inc., TEPCO Renewable Power, Inc.



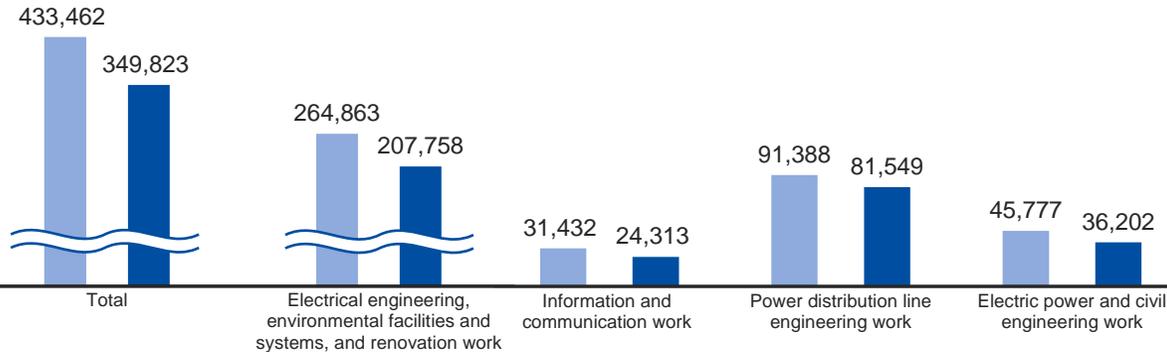
(1) Comparison of orders received and net sales of completed construction contracts (non-consolidated)

(Millions of yen)

	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Orders received	433,462	100.0%	512,337	100.0%	78,875	118.2%
Electrical engineering, environmental facilities and systems, and renovation work	264,863	61.1%	301,336	58.8%	36,473	113.8%
Information and communication work	31,432	7.2%	36,296	7.1%	4,863	115.5%
Power distribution line engineering work	91,388	21.1%	98,405	19.2%	7,017	107.7%
Electric power and civil engineering work	45,777	10.6%	76,298	14.9%	30,520	166.7%
Net sales of completed construction contracts	349,823	100.0%	395,222	100.0%	45,399	113.0%
Electrical engineering, environmental facilities and systems, and renovation work	207,758	59.4%	233,333	59.0%	25,575	112.3%
Information and communication work	24,313	7.0%	27,601	7.0%	3,288	113.5%
Power distribution line engineering work	81,549	23.3%	91,680	23.2%	10,131	112.4%
Electric power and civil engineering work	36,202	10.3%	42,606	10.8%	6,403	117.7%

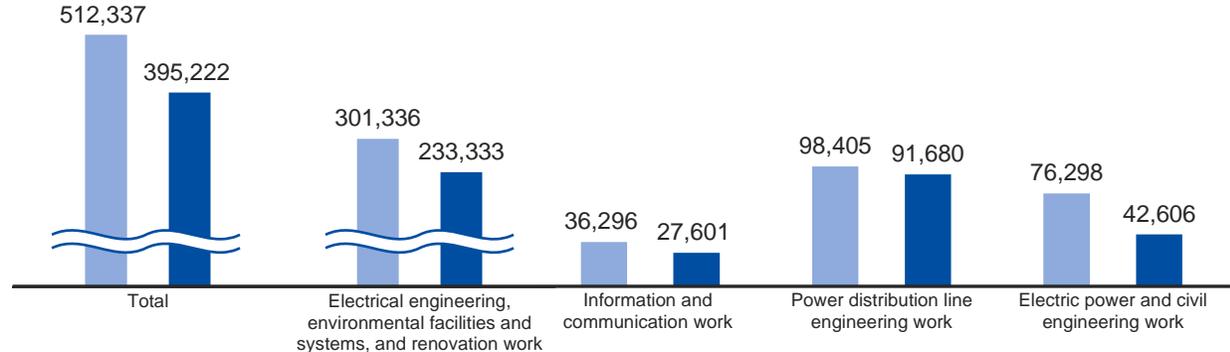
Q3, FY2023

■ Orders received ■ Net sales of completed construction contracts



Q3, FY2024

■ Orders received ■ Net sales of completed construction contracts



(1) Electrical engineering, environmental facilities and systems, and renovation work

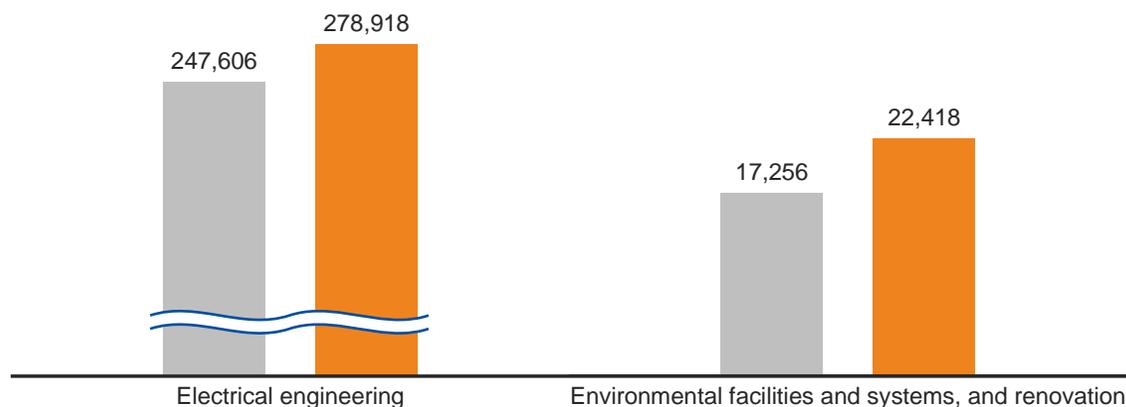
(Millions of yen)

Orders Received	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Electrical engineering	247,606	93.5%	278,918	92.6%	31,312	112.6%
Environmental facilities and systems, and renovation	17,256	6.5%	22,418	7.4%	5,161	129.9%
Total	264,863	100.0%	301,336	100.0%	36,473	113.8%

Net Sales of Completed Construction Contracts	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Electrical engineering	197,958	95.3%	218,134	93.5%	20,176	110.2%
Environmental facilities and systems, and renovation	9,800	4.7%	15,198	6.5%	5,398	155.1%
Total	207,758	100.0%	233,333	100.0%	25,575	112.3%

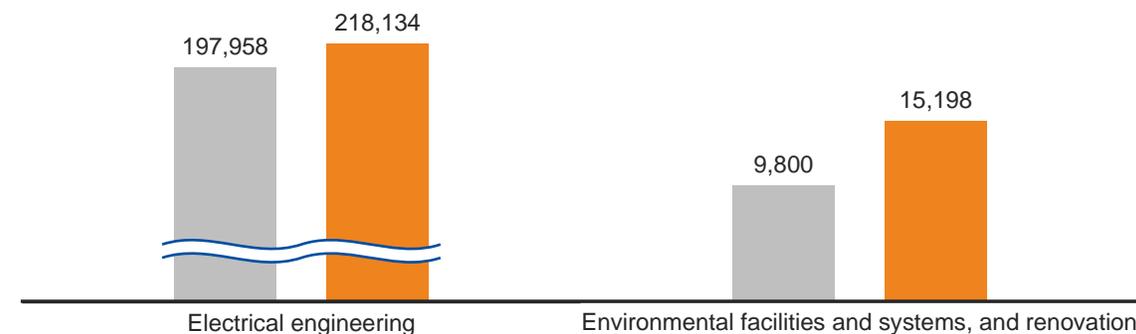
Orders Received

■ Q3, FY2023 ■ Q3, FY2024



Net Sales of Completed Construction Contracts

■ Q3, FY2023 ■ Q3, FY2024



(1) Electrical engineering, environmental facilities and systems, and renovation work

① By order type, new construction/renovation, region

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(Millions of yen)

Orders Received		Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)	Net Sales of Completed Construction Contracts		Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)
By order type	Prime contractors	76,423	79,588	96,731	120,799	145,274	By order type	Prime contractors	76,843	80,886	80,946	91,771	114,302
	Sub-contractors	106,801	118,099	133,655	144,063	156,062		Sub-Contractors	100,391	78,114	97,727	115,986	119,030
	Total	183,225	197,687	230,387	264,863	301,336		Total	177,235	159,000	178,673	207,758	233,333
By new construction/ renovation	New construction	80,498	98,560	113,906	137,724	167,774	By new construction/ renovation	New Construction	93,735	69,307	93,007	113,843	138,537
	Renovation	102,727	99,127	116,480	127,138	133,562		Renovation	83,500	89,693	85,666	93,914	94,795
	Total	183,225	197,687	230,387	264,863	301,336		Total	177,235	159,000	178,673	207,758	233,333
By region	East Japan	43,320	47,311	45,672	62,365	89,553	By region	East Japan	37,415	36,772	39,193	52,351	85,500
	Tokyo metropolitan	113,796	107,400	123,835	147,234	152,850		Tokyo metropolitan	110,150	95,825	101,236	107,723	108,975
	West Japan	22,979	37,352	56,103	36,272	33,288		West Japan	27,922	23,552	34,505	41,291	31,658
	Overseas	3,128	5,623	4,776	18,989	25,644		Overseas	1,747	2,850	3,738	6,392	7,199
	Total	183,225	197,687	230,387	264,863	301,336		Total	177,235	159,000	178,673	207,758	233,333

*East Japan: Yamanashi Prefecture, Shizuoka Prefecture, Niigata Prefecture, and north of northern Kanto
Tokyo metropolitan: Tokyo, Kanagawa Prefecture, Chiba Prefecture, Saitama Prefecture
West Japan: Chubu and west of Kansai

(1) Electrical engineering, environmental facilities and systems, and renovation work

② By building use

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(Millions of yen)

Orders Received		Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)	Net Sales of Completed Construction Contracts		Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)
By building use	Offices and government buildings	58,824	63,999	66,463	73,621	72,542	By building use	Offices and government buildings	52,502	47,822	62,495	63,145	56,068
	Data centers	13,452	11,709	18,314	19,489	27,398		Data centers	9,974	10,018	10,167	19,241	21,157
	Retail	6,408	6,917	7,533	12,089	12,026		Retail	13,135	7,046	4,494	4,941	8,214
	Entertainment facilities	23,204	10,273	16,002	26,498	21,516		Entertainment facilities	18,630	16,852	10,284	13,850	13,282
	Educational and cultural facilities	17,273	16,811	17,803	24,777	16,456		Educational and cultural facilities	15,764	14,244	18,335	13,361	18,179
	Medical and welfare facilities	3,810	10,441	6,899	11,673	11,627		Medical and welfare facilities	5,020	6,558	4,929	9,313	8,945
	Factories	28,402	51,929	67,496	54,866	78,200		Factories	36,216	33,200	42,492	55,642	77,519
	Distribution facilities	5,725	3,494	4,527	3,202	2,719		Distribution facilities	3,628	4,414	6,034	4,170	2,601
	Other	26,123	22,109	25,347	38,644	58,847		Other	22,363	18,843	19,438	24,091	27,366
Total	183,225	197,687	230,387	264,863	301,336	Total	177,235	159,000	178,673	207,758	233,333		

(1) Information and communication work

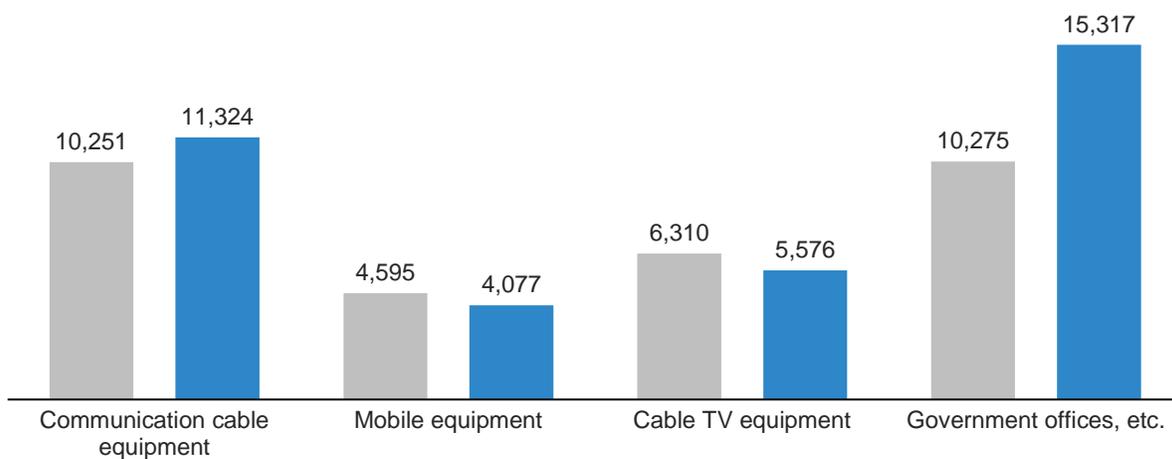
(Millions of yen)

Orders Received	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Communication cable equipment	10,251	32.6%	11,324	31.2%	1,073	110.5%
Mobile equipment	4,595	14.6%	4,077	11.2%	(517)	88.7%
Cable TV equipment	6,310	20.1%	5,576	15.4%	(733)	88.4%
Government offices, etc.	10,275	32.7%	15,317	42.2%	5,041	149.1%
Total	31,432	100.0%	36,296	100.0%	4,863	115.5%

Net Sales of Completed Construction Contracts	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Communication cable equipment	8,572	35.3%	10,432	37.8%	1,859	121.7%
Mobile equipment	4,719	19.4%	4,253	15.4%	(466)	90.1%
Cable TV equipment	7,681	31.6%	5,344	19.4%	(2,336)	69.6%
Government offices, etc.	3,339	13.7%	7,571	27.4%	4,232	226.7%
Total	24,313	100.0%	27,601	100.0%	3,288	113.5%

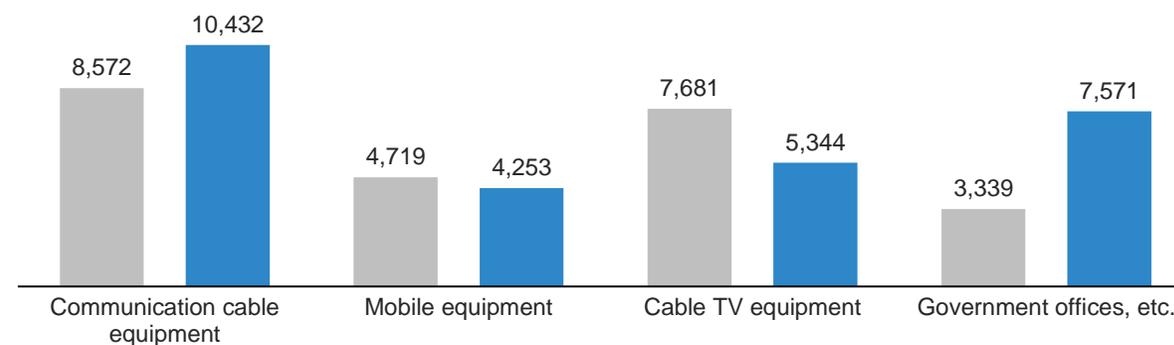
Orders Received

■ Q3, FY2023 ■ Q3, FY2024



Net Sales of Completed Construction Contracts

■ Q3, FY2023 ■ Q3, FY2024



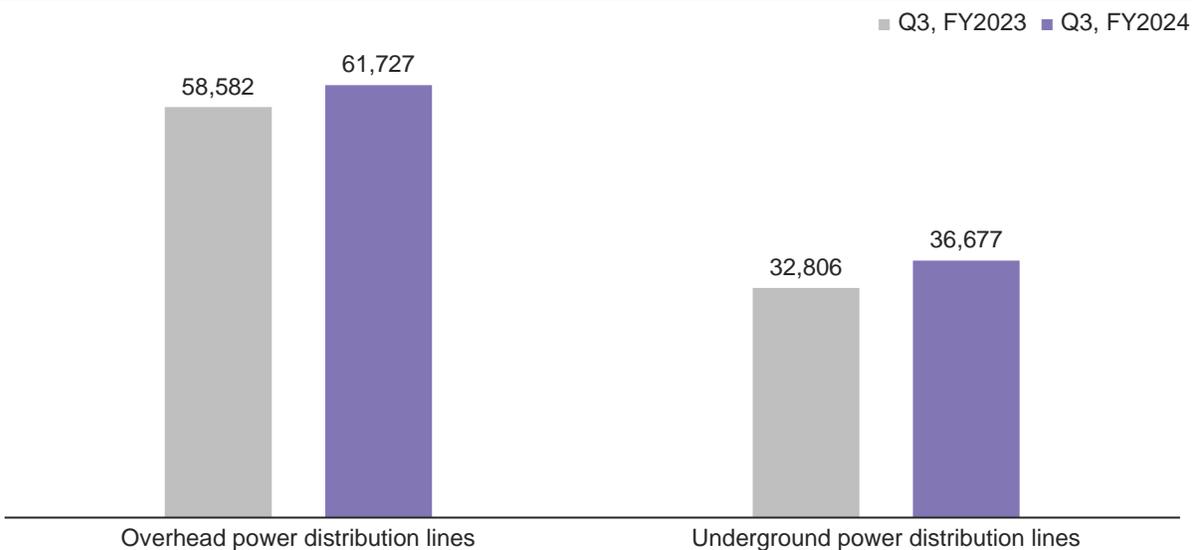
(1) Power distribution line engineering work

(Millions of yen)

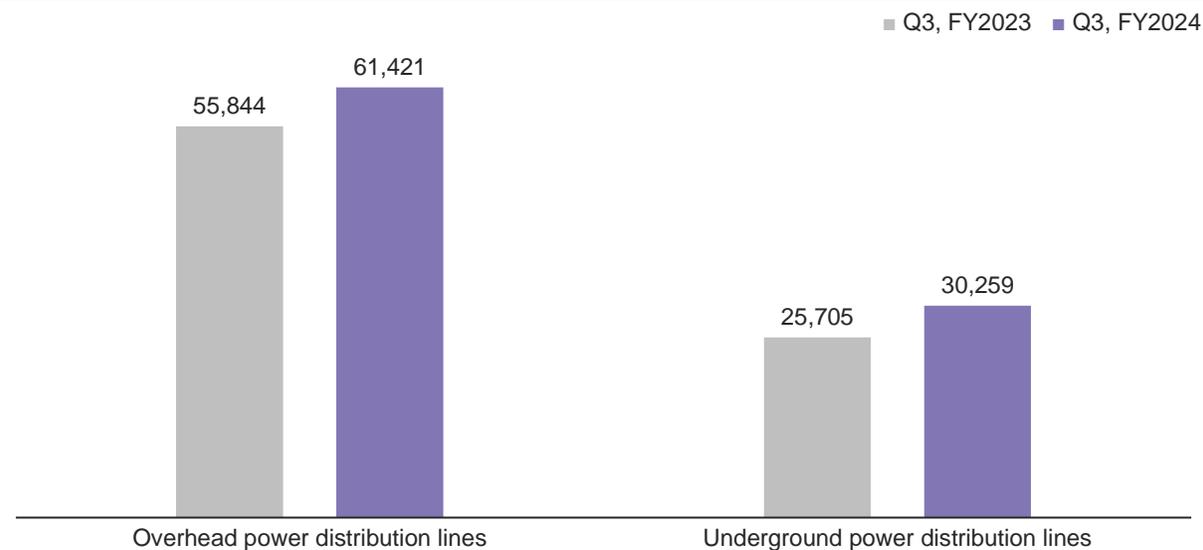
Orders Received	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Overhead power distribution lines	58,582	64.1%	61,727	62.7%	3,145	105.4%
Underground power distribution lines	32,806	35.9%	36,677	37.3%	3,871	111.8%
Total	91,388	100.0%	98,405	100.0%	7,017	107.7%

Net Sales of Completed Construction Contracts	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Overhead power distribution lines	55,844	68.5%	61,421	67.0%	5,577	110.0%
Underground power distribution lines	25,705	31.5%	30,259	33.0%	4,554	117.7%
Total	81,549	100.0%	91,680	100.0%	10,131	112.4%

Orders Received



Net Sales of Completed Construction Contracts



(1) Electric power and civil engineering work

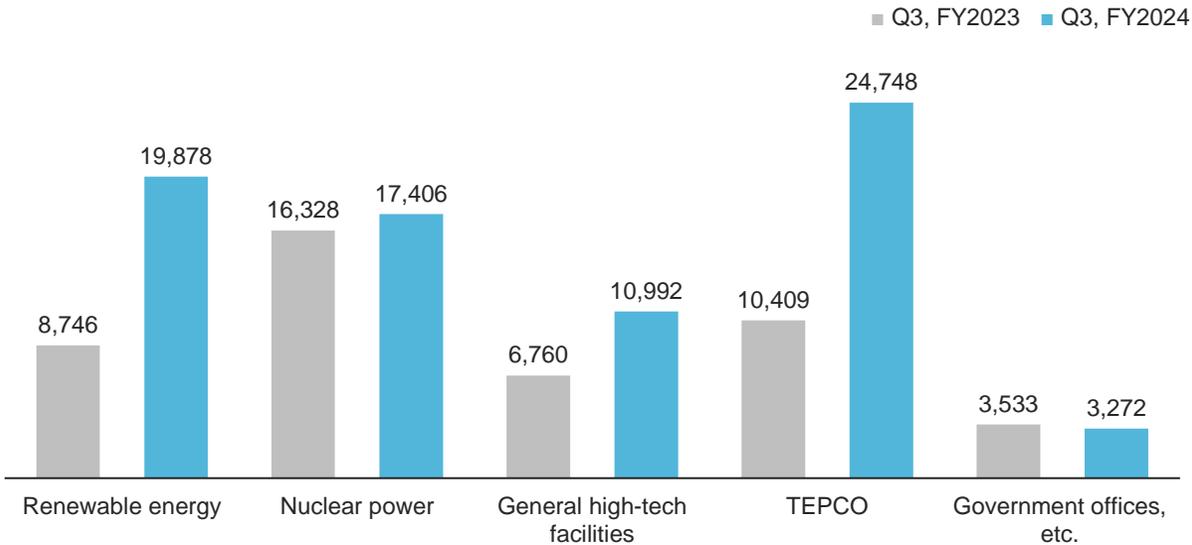
(Millions of yen)

Orders Received	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Renewable energy	8,746	19.1%	19,878	26.1%	11,132	227.3%
Nuclear power	16,328	35.7%	17,406	22.8%	1,078	106.6%
General high-tech facilities	6,760	14.8%	10,992	14.4%	4,232	162.6%
TEPCO	10,409	22.7%	24,748	32.4%	14,338	237.7%
Government offices, etc.	3,533	7.7%	3,272	4.3%	(260)	92.6%
Total	45,777	100.0%	76,298	100.0%	30,520	166.7%

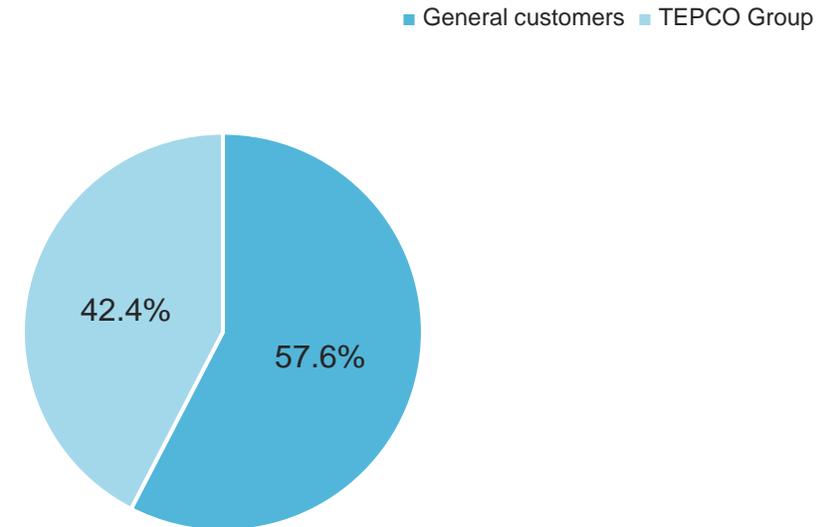
Orders Received		Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
		Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
By customer	General customers	32,087	70.1%	43,982	57.6%	11,894	137.1%
	TEPCO Group*	13,690	29.9%	32,316	42.4%	18,625	236.1%
	Total	45,777	100.0%	76,298	100.0%	30,520	166.7%

*TEPCO Group: Tokyo Electric Power Company Holdings, Inc., TEPCO Fuel & Power, Inc., TEPCO Power Grid, Inc., TEPCO Energy Partner, Inc., TEPCO Renewable Power, Inc.

Orders Received (By Construction Type)



Orders Received (Composition by Customer)



(1) Electric power and civil engineering work

(Millions of yen)

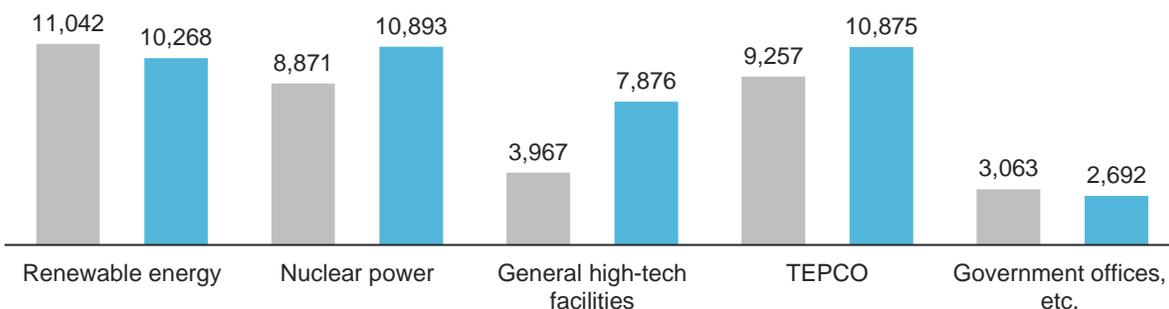
Net Sales of Completed Construction Contracts	Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
	Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
Renewable energy	11,042	30.7%	10,268	24.1%	(774)	93.0%
Nuclear power	8,871	23.4%	10,893	25.6%	2,022	122.8%
General high-tech facilities	3,967	12.5%	7,876	18.5%	3,909	198.5%
TEPCO	9,257	25.0%	10,875	25.5%	1,617	117.5%
Government offices, etc.	3,063	8.4%	2,692	6.3%	(370)	87.9%
Total	36,202	100.0%	42,606	100.0%	6,403	117.7%

Net Sales of Completed Construction Contracts		Q3, FY2023 (Cumulative)		Q3, FY2024 (Cumulative)		YoY	
		Amount	Composition Ratio	Amount	Composition Ratio	Change	YoY
By customer	General customers	23,456	64.8%	28,415	66.7%	4,958	121.1%
	TEPCO Group*	12,746	35.2%	14,190	33.3%	1,444	111.3%
	Total	36,202	100.0%	42,606	100.0%	6,403	117.7%

*TEPCO Group: Tokyo Electric Power Company Holdings, Inc., TEPCO Fuel & Power, Inc., TEPCO Power Grid, Inc., TEPCO Energy Partner, Inc., TEPCO Renewable Power, Inc.

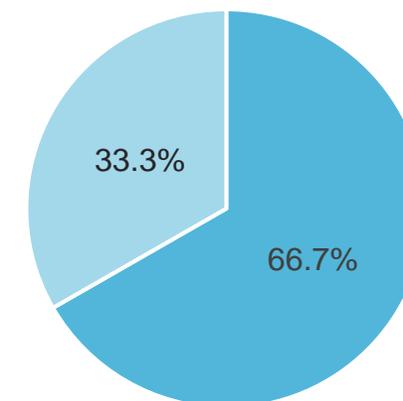
Net Sales of Completed Construction Contracts (Breakdown by Construction Type)

■ Q3, FY2023 ■ Q3, FY2024



Net Sales of Completed Construction Contracts (Composition by Customer)

■ General customers ■ TEPCO Group

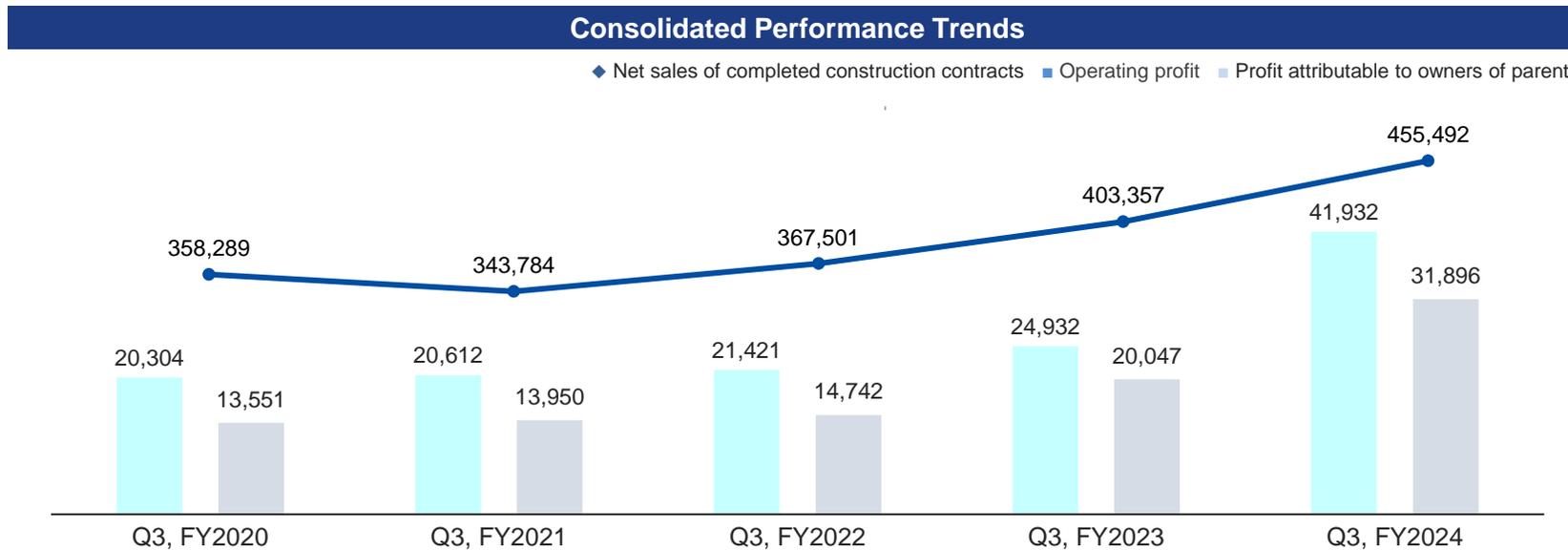


(2) Performance Trends and Forecasts

(2) Performance trends over the past five years (consolidated P/L)

	Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)
Net sales of completed construction contracts	358,289 [※]	343,784	367,501	403,357	455,492
Operating profit	20,304	20,612	21,421	24,932	41,932
Profit attributable to owners of the parent	13,551	13,950	14,742	20,047	31,896

*Reference figures reflect application of *Accounting Standard for Revenue Recognition*



(2) Performance trends over the past five years (non-consolidated P/L)

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(Millions of yen)

	Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)
Orders received	350,005 ^{*2}	354,182	372,624	433,462	512,337
General customers	264,653	265,325	283,849	334,559	386,098
TEPCO Group ^{*1}	85,352 ^{*2}	88,857	88,775	98,902	126,238
Net sales of completed construction contracts	310,111 ^{*2}	296,675	320,094	349,823	395,222
General customers	228,897	217,669	234,671	258,961	293,126
TEPCO Group ^{*1}	81,213 ^{*2}	79,005	85,422	90,861	102,095
Operating profit	16,911	17,451	18,169	20,603	36,163
Profit	12,002	12,691	13,151	14,904	28,907

*1TEPCO Group: Tokyo Electric Power Company Holdings, Inc., TEPCO Fuel & Power, Inc., TEPCO Power Grid, Inc., TEPCO Energy Partner, Inc., TEPCO Renewable Power, Inc.

*2Reference figures reflect application of *Accounting Standard for Revenue Recognition*

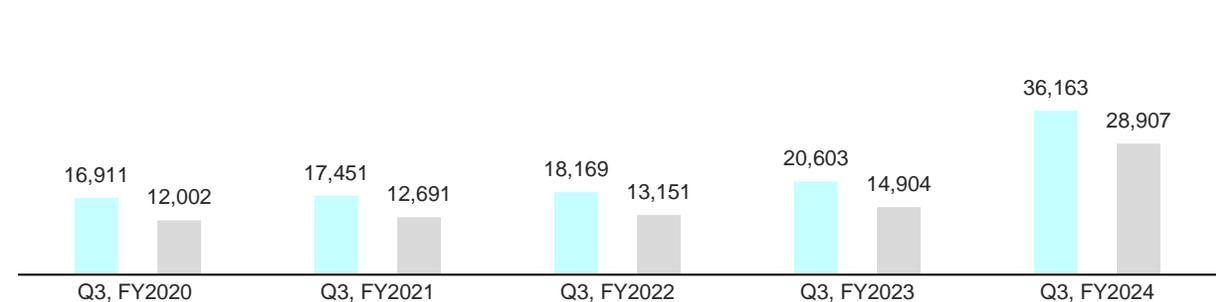
Orders received, Net sales of completed construction contracts

■ Orders received ■ Net sales of completed construction contracts



Operating Profit, Profit

■ Operating profit ■ Profit



(2) Trends by construction category over the past five years (non-consolidated)

KANDENKO

(Millions of yen)

Orders Received	Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)	Net Sales of Completed Construction Contracts	Q3, FY2020 (Cumulative)	Q3, FY2021 (Cumulative)	Q3, FY2022 (Cumulative)	Q3, FY2023 (Cumulative)	Q3, FY2024 (Cumulative)
Electrical engineering, environmental facilities and systems, and renovation work	183,225	197,687	230,387	264,863	301,336	Electrical engineering, environmental facilities and systems, and renovation work	177,235	159,000	178,673	207,758	233,333
Electrical engineering	171,958	186,572	214,377	247,606	278,918	Electrical engineering	166,657	150,934	167,601	197,958	218,134
Environmental facilities and systems, and renovation	11,266	11,114	16,009	17,256	22,418	Environmental facilities and systems, and renovation	10,577	8,066	11,072	9,800	15,198
Information and communication work	33,032	29,928	26,068	31,432	36,296	Information and communication work	23,870	28,283	24,567	24,313	27,601
Power distribution line engineering work	77,555*	78,568	83,575	91,388	98,405	Power distribution line engineering work	73,635*	73,572	76,575	81,549	91,680
Overhead power distribution lines	51,537*	54,734	56,167	58,582	61,727	Overhead power distribution lines	51,291*	52,234	54,896	55,844	61,421
Underground power distribution lines	26,017*	23,834	27,407	32,806	36,677	Underground power distribution lines	22,344*	21,338	21,678	25,705	30,259
Electric power and civil engineering work	56,192	47,997	32,594	45,777	76,298	Electric power and civil engineering work	35,370	35,818	40,277	36,202	42,606

*Reference figures reflect application of *Accounting Standard for Revenue Recognition*

(2) Forecast for financial results for the fiscal year ending March 31, 2025 (consolidated)

KANDENKO

(Millions of yen)

	Q3, FY2023 Results (Cumulative)		FY2023 Results		Q3, FY2024 Results (Cumulative)			FY2024 Forecast		
	Amount	Composition Ratio	Amount	Composition Ratio	Amount	Composition Ratio	YoY	Amount	Composition Ratio	YoY
Net sales of completed construction contracts	403,357	100.0%	598,427	100.0%	455,492	100.0%	112.9%	666,000	100.0%	111.3%
Gross profit on completed construction contracts	45,140	11.2%	71,188	11.9%	64,124	14.1%	142.1%	91,800	13.8%	129.0%
Selling, general and administrative expenses	20,207	5.0%	30,253	5.1%	22,192	4.9%	109.8%	34,800	5.2%	115.0%
Operating profit	24,932	6.2%	40,934	6.8%	41,932	9.2%	168.2%	57,000	8.6%	139.2%
Ordinary profit	26,245	6.5%	42,648	7.1%	43,342	9.5%	165.1%	58,200	8.7%	136.5%
Profit attributable to owners of the parent	20,047	5.0%	27,345	4.6%	31,896	7.0%	159.1%	41,700	6.3%	152.5%

(2) Forecast for financial results for the fiscal year ending March 31, 2025 (non-consolidated)

KANDENKO

(Millions of yen)

	Q3, FY2023 Results (Cumulative)		FY2023 Results		Q3, FY2024 Results (Cumulative)			FY2024 Forecast		
	Amount	Composition Ratio	Amount	Composition Ratio	Amount	Composition Ratio	YoY	Amount	Composition Ratio	YoY
Orders received	433,462	-	572,513	-	512,337	-	118.2%	636,000	-	111.1%
Net sales of completed construction contracts	349,823	100.0%	520,883	100.0%	395,222	100.0%	113.0%	579,000	100.0%	111.2%
Gross profit on completed construction contracts	36,429	10.4%	58,320	11.2%	53,466	13.5%	146.8%	76,200	13.2%	130.7%
Selling, general and administrative expenses	15,826	4.5%	24,063	4.6%	17,303	4.4%	109.3%	27,500	4.7%	114.3%
Operating profit	20,603	5.9%	34,257	6.6%	36,163	9.2%	175.5%	48,700	8.4%	142.2%
Ordinary income	22,066	6.3%	36,116	6.9%	37,773	9.6%	171.2%	50,100	8.7%	138.7%
Interim (current year) profit	14,904	4.3%	20,594	4.0%	28,907	7.3%	194.0%	37,100	6.4%	180.1%

(2) Forecast for financial results for the fiscal year ending March 31, 2025 (non-consolidated)

KANDENKO

(Millions of yen)

	Q3, FY2023 Results (Cumulative)		FY2023 Results		Q3, FY2024 Results (Cumulative)			FY2024 Forecast		
	Amount	Composition Ratio	Amount	Composition Ratio	Amount	Composition Ratio	YoY	Amount	Composition Ratio	YoY
Orders received	433,462	100.0%	572,513	100.0%	512,337	100.0%	118.2%	636,000	100.0%	111.1%
(Breakdown by customer)										
General customers	334,559	77.2%	435,179	76.0%	386,098	75.4%	115.4%	476,000	74.8%	109.4%
TEPCO Group*	98,902	22.8%	137,334	24.0%	126,238	24.6%	127.6%	160,000	25.2%	116.5%
(Breakdown by construction type)										
Electrical engineering, environmental facilities and systems, and renovation work	264,863	61.1%	346,738	60.6%	301,336	58.8%	113.8%	373,000	58.7%	107.6%
Information and communication work	31,432	7.2%	40,010	7.0%	36,296	7.1%	115.5%	43,500	6.8%	108.7%
Power distribution line engineering work	91,388	21.1%	119,718	20.9%	98,405	19.2%	107.7%	127,500	20.0%	106.5%
Electric power and civil engineering work	45,777	10.6%	66,044	11.5%	76,298	14.9%	166.7%	92,000	14.5%	139.3%
Net sales of completed construction contracts	349,823	100.0%	520,883	100.0%	395,222	100.0%	113.0%	579,000	100.0%	111.2%
(Breakdown by customer)										
General customers	258,961	74.0%	393,412	75.5%	293,126	74.2%	113.2%	437,000	75.5%	111.1%
TEPCO Group*	90,861	26.0%	127,470	24.5%	102,095	25.8%	112.4%	142,000	24.5%	111.4%
(Breakdown by construction type)										
Electrical engineering, environmental facilities and systems, and renovation work	207,758	59.4%	316,211	60.7%	233,333	59.0%	112.3%	353,000	61.0%	111.6%
Information and communication work	24,313	7.0%	37,008	7.1%	27,601	7.0%	113.5%	42,000	7.2%	113.5%
Power distribution line engineering work	81,549	23.3%	113,314	21.8%	91,680	23.2%	112.4%	124,000	21.4%	109.4%
Electric power and civil engineering work	36,202	10.3%	54,349	10.4%	42,606	10.8%	117.7%	60,000	10.4%	110.4%

*TEPCO Group: Tokyo Electric Power Company Holdings, Inc., TEPCO Fuel & Power, Inc., TEPCO Power Grid, Inc., TEPCO Energy Partner, Inc., TEPCO Renewable Power, Inc.

<Notes on the proper use of earnings forecasts>

Any forward-looking statements related to earnings forecasts, etc., in this document are based on information currently available to the Company certain assumptions that the Company considers reasonable. Actual results may vary significantly any due to various factors.